



The Indiana Rail Road Company

FREIGHT TARIFF INRD 9100 G
(CANCELS AND REPLACES FT INRD 9100 F AND ALL SUPPLMENTS)

**NAMING
RULES AND CHARGES
GOVERNING
DEMURRAGE AND STORAGE
AT LOCATIONS ON
THE INDIANA RAIL ROAD COMPANY**

DEMURRAGE AND STORAGE TARIFF

GOVERNED, EXCEPT AS OTHERWISE PROVIDED HEREIN, UNIFORM FREIGHT CLASSIFICATION
(UFC) AS PROVIDED IN ITEM 5

THIS TARIFF IS ALSO APPLICABLE ON INTRASTATE TRAFFIC

ISSUED: OCTOBER 9, 2023

EFFECTIVE: SEPTEMBER 21, 2023

ISSUED BY:
THE INDIANA RAIL ROAD COMPANY
1500 SOUTH SENATE AVE.
INDIANAPOLIS, IN 46225

METHOD OF ADDING, CHANGING OR DELETING ITEMS IN THIS TARIFF

Changes to this tariff will be made by issuing supplements. These supplements will show the action taken on each item, namely:

- ▲ Increase
- Change resulting in neither an increase nor a decrease
- ◆ New Item
- ▼ Decrease

There will be only one supplement to this tariff in effect at any time. Any item contained in a prior supplement will be brought forward to subsequent supplements.

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GENERAL RULES AND REGULATIONS	
ITEM	APPLICATION
5	<p>DESCRIPTION OF GOVERNING CLASSIFICATION</p> <p>This tariff is governed, except as otherwise provided herein, by Uniform Freight Classification UFC 6000 series, issued by the National Railroad Freight Committee, Agent, supplements thereto or reissues thereof.</p>
8	<p>APPLICATION OF INCREASES</p> <p>Rates and charges in this tariff are subject to increase upon twenty (20) days notice.</p>
10	<p>STATION LIST AND CONDITIONS</p> <p>This tariff is governed by the Official List of Open and Prepay Stations (OPSL) 6000 series, to the extent shown below:</p> <p style="text-align: center;">PREPAY REQUIREMENTS AND STATION CONDITIONS</p> <p>For addition and abandonment of stations, and except as otherwise shown herein, for prepay requirements, changes in names of stations, restrictions as to acceptance or delivery of freight, and changes in station facilities.</p> <p>When a station is abandoned as of a date specified in the above named tariff, the rates from and to such station, as published in this tariff, are inapplicable on and after that date.</p> <p style="text-align: center;">GEOGRAPHICAL LIST OF STATIONS</p> <p>For geographical locations of stations referred to in this tariff by station number.</p> <p style="text-align: center;">STATION NUMBERS</p> <p>For the identification of stations when stations are shown or referred to by numbers in this tariff.</p>
15	<p>EXPLOSIVES, DANGEROUS ARTICLES</p> <p>For rules and regulations governing the transportation of explosives and other dangerous articles of freight, also specifications for shipping containers and restrictions governing the acceptance and transportation of explosives and other dangerous articles, see Bureau of Explosives Tariff BOE 6000-series.</p>
20	<p>REFERENCE TO TARIFFS, ITEMS, NOTES AND RULES</p> <p>Where reference is made in this tariff to tariffs, items, notes or rules, such references are continuous and include supplements to and successive issues of such tariffs and reissues of items, notes or rules</p>
40	<p>CONSECUTIVE NUMBERS</p> <p>Where consecutive numbers are represented in this tariff by the first and last numbers connected by the word "to" or a hyphen, they will be understood to include both the numbers shown.</p>
60	<p>NATIONAL SERVICE ORDER TARIFF</p> <p>This tariff is subject to the provisions of the various Surface Transportation Board Service Orders and General Permits as shown in National Service Order Tariff STB NSO 6100 series.</p>
70	<p>MILEAGE CHARGES ON PRIVATELY OWNED CARS</p> <p>Unless otherwise provided, INRD will not pay mileage charges on privately owned car when moving to, from or via stations on the INRD.</p>

GENERAL RULES AND REGULATIONS

ITEM	APPLICATION
90	<p>PAYMENT AND CREDIT TERMS</p> <p>All charges under this tariff must be prepaid, unless a satisfactory line of credit is established with INRD. Charges for services rendered under terms of this tariff will accrue against the industry located on the INRD, unless other arrangements have been made with INRD prior to performance of service.</p> <p>All payments for amounts due must be mailed or electronically transferred with in fifteen (15) days from the date the invoice is received. If the invoiced party fails to make payment within thirty (30) days after the date of the invoice, the delinquent party agrees to pay a late charge in the amount of one percent (1%) of any amount due and unpaid, for each thirty (30) day period or portion thereof, commencing from the expiration of said 30-day period until such amount is paid.</p>
100	<p>HOLIDAYS</p> <p>An additional credit will be allowed for the following Holidays when a specific car has not had a chargeable day prior to said Holiday. If, however, the car has already been charged for a day, all Holidays will also be chargeable.</p> <p>The following Holidays will apply for additional free time: New Years Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day and Christmas Day.</p>

SECTION 1 DEMURRAGE

ITEM	APPLICATION
300	<p>DEFINITION OF TERMS</p> <p>Actual Placement – When a car is placed in an accessible position for loading or unloading, or at a point designated by the consignor or consignee.</p> <p>Consignee – The party to whom a shipment is consigned or the party entitled to receive the shipment.</p> <p>Consignor – The party in whose name cars are ordered or the party who furnished forwarding directions.</p> <p>Constructive Placement – When a car cannot be actually placed because of any condition attributable to the consignor or consignee, including order notify and in-bond shipments, such car will be held on INRD tracks awaiting disposition instructions. Such cars, which have been placed by INRD on private or other than public delivery tracks, including lead tracks serving the consignor or consignee will be considered to have been constructively placed.</p> <p>Credit – Non-chargeable demurrage day. Credits can only be earned on those cars released.</p> <p>Demurrage- The fee imposed for the extended use of a railroad owned asset attributable to the customer.</p> <p>Demurrage Day– A twenty-four (24) hour period, or part thereof, commencing 0001 hours after tender (calendar day), except that demurrage cannot commence on a Saturday, Sunday or a railroad holiday, As defined in Item 100. Demurrage will begin at 0001 the next day that is not a Saturday, Sunday or a railroad holiday.</p> <p>Disposition - That information, including forwarding instructions or empty release, which allows the railroad to either tender or release the car from the consignor’s or consignee’s account.</p> <p>Empty Release Information – Advice by consignor or consignee faxed or emailed to authorized personnel of INRD that car is unloaded and available to INRD. Information given must include identity of consignee, party furnishing data, car initial and number and all required commodity information in the case of hazardous commodities. Date and Time stamp from fax or email will be used in demurrage calculations.</p> <p>Forwarding Instructions– A bill of lading or other suitable order given to INRD at the point of loading, containing all of the necessary information to transport the shipment to the final destination.</p> <p>Lease Track – Any trackage assigned to a user through written agreement. Lease track will be treated the same as private track under this tariff.</p> <p>Loading – The complete or partial loading of a car or cars in conformity with loading and clearance rules and the furnishing of forwarding instructions.</p> <p>Notification – When required, notification will be furnished verbally or in writing to all parties entitled to receive notification that the car(s) is available for loading, unloading or otherwise impacted by demurrage or storage provisions.</p> <p>Other Than Public Delivery Track – Any trackage assigned for individual use, including privately owned or leased tracks.</p> <p>Partial Unloading – The partial unloading of a car(s) and furnishing of the proper forwarding or handling instructions</p> <p>Private Car – A railcar bearing other than railroad reporting marks which is supplied by consignee or consignor and which is not a railroad-controlled car.</p> <p>Private Car Storage – A fee charged to the customer for the extended holding of industry owned or controlled (private) railcars on INRD track.</p>

SECTION 1 DEMURRAGE	
ITEM	APPLICATION
<p>300</p> <p>Cont.</p>	<p>Private Track – Tracks not owned or leased by the railroad</p> <p>Public Delivery Track – Any accessible track designated by the railroad as open to the general public for loading and unloading.</p> <p>Railroad Controlled Car – A railcar which is owned, controlled or leased by INRD or a connecting railroad.</p> <p>Reconsignment – An order from the consignor to bill a car to other than the original consignee. For more information see FT INRD 8001 Series.</p> <p>Reloading – When a car(s) is held for loading after being released as an empty.</p> <p>Shipper Assigned Car – Specific empty car assigned to a particular shipper for their exclusive use.</p> <p>Stopped In Transit – When a car(s) is held en route due to any condition attributable to the consignor, or consignee, or owner.</p> <p>Tender - When INRD gives notification that a car is available for unloading or loading by either actual or constructive placement to consignor or consignee.</p> <p>Time – Eastern Time is applicable for all locations on INRD. Time is expressed on the basis of a the 24 hour clock (Example: 12:01 AM is expressed as 0001 hours)</p> <p>Unit Train - A set of a minimum of 50 cars with locomotives, composed entirely of one commodity, billed from a single origin to a single destination.</p> <p>Unloading – The complete unloading of a car(s) and the empty release information from the consignee that the car(s) is empty and available to the railroad.</p>
<p>310</p>	<p>EXCEPTIONS TO DEMURRAGE CHARGES</p> <p>All Railroad and Privately owned cars held for or by consignors or consignees are subject to demurrage rules and charges contained in this section, EXCEPT the following:</p> <ol style="list-style-type: none"> 1. Cars for loading or unloading of INRD company material while held on INRD tracks or private sidings connecting therewith. 2. Cars of refused or unclaimed freight to be sold by INRD for the time held beyond legal requirements. 3. Cars of railroad ownership, leased for storage of commodities, while held on lessee’s tracks. 4. Loaded or empty private cars held on private or leased storage tracks. 5. Cars specially equipped for handling welded railroad rail held for loading such rail. 6. Empty cars ordered and rejected as unsuitable for loading within twenty four (24) hours of actual placement, or in the case of industries that perform their own switching, within forty eight (48) hours of actual placement. 7. Cars covered by storage or hold charges as described in Section 2 of this tariff. 8. Cars assigned to shippers returned empty to point of assignment, to the extent storage rules apply.
<p>400</p>	<p>NOTIFICATION TO CONSIGNOR OR CONSIGNEE</p> <p>The following notifications will be furnished as indicated:</p> <p>Cars for Private Tracks:</p> <ol style="list-style-type: none"> 1. Notice of constructive placement if cars are held on INRD tracks due to reasons attributable to the consignor or consignee. 2. Delivery of car upon private tracks will constitute notice. 3. When two or more parties, each performing their own switching, take delivery of cars from the same track, notice will be given when cars are placed on the that track. <p>Cars for Public Delivery Track:</p>

SECTION 1 DEMURRAGE	
ITEM	APPLICATION
<p>400</p> <p>Cont.</p>	<p>Notice will be given to the party entitled to receive notification when car is actually placed.</p> <p>Cars Stopped in Transit: Notice will be given to consignor, consignee, or owner responsible for the car being stopped upon arrival of the car at the point of stoppage.</p> <p>Refused Loaded Car: When a loaded car is refused at destination, INRD will give notice of such refusal to the consignor or owner.</p> <p>Notification: Notification may be given in writing or electronically, and will contain the following: Car initials and number, if lading transferred en route, the initials and number of the original car, commodity, time and date.</p>
<p>450</p>	<p>CARS HELD FOR LOADING</p> <p>Loading is the complete or partial loading of a car in conformity with INRD loading and clearance rules, and the furnishing of Forwarding Instructions.</p> <p>TENDER: The notification, actual or constructive placement of an empty car(s) placed on orders of the consignor.</p> <p>RELEASE:</p> <ol style="list-style-type: none"> 1. Date and time Forwarding Instructions are received. 2. Cars placed on tracks of a consignor doing its own switching must be returned to the interchange by the consignor to be considered released. 3. Cars found to be improperly loaded or overloaded at origin will not be considered released until the load has been adjusted properly. 4. A car to be held for official grading or inspection at origin will not be considered released until such time as the grading and inspection is complete. <p>NOTIFICATION TO INRD:</p> <ol style="list-style-type: none"> 1. INRD must receive complete Forwarding Instructions by EDI, fax or email before a car will be considered to be released. 2. When Forwarding Instructions are received, the recorded date and time instructions are received will govern. 3. If, after receipt of Forwarding Instructions, the INRD determines after arriving at our industry's facility that a car is not ready to move, INRD will assess a charge of \$250.00 and demurrage charges will continue to be assessed until actual release. <p>COMPUTATION:</p> <ol style="list-style-type: none"> 1. Time will be computed from the first 0001 hours after tender until release. 2. On cars for reloading: Demurrage time for the UNLOADING cycle will terminate and demurrage time for the (RE)LOADING cycle will be computed from the first 0001 hours after notification received by INRD that the car is empty. Demurrage time for LOADING will continue until the car is released to INRD loaded. Car will NOT be considered released until complete Forwarding Instructions are received by INRD and all car doors and hatches are closed for movement. 3. When an empty car is placed for loading and movement via a specific route in conformity with Car Service Rules and/or directives, and the loaded car is offered for movement via some other route and refused by the railway necessitating unloading, demurrage shall be charged from the first 0001 hour after tender until the car is loaded and no credit allowance shall be made. <p>CREDITS: One (1) credit will be earned for each car released on which forwarding instructions are provided.</p>

SECTION 1 DEMURRAGE	
ITEM	APPLICATION
455	<p>CARS HELD FOR COMPLETE UNLOADING</p> <p>Unloading is the complete unloading of a car, including blocking and dunnage, and advice from the consignee to the railroad that the car is empty and available to the railroad.</p> <p>TENDER: The notification, actual or constructive placement of a loaded car(s) placed on orders of the consignee.</p> <p>RELEASE:</p> <ol style="list-style-type: none"> 1. Date and time that the railroad received advice that the car is empty. 2. Cars placed on interchange tracks of a consignee doing its own switching, must also be returned to the interchange track for release. 3. When the same car is unloaded and reloaded, empty release information must be furnished. If not furnished, demurrage will continue until forwarding instructions are received. <p>NOTIFICATION TO INRD:</p> <ol style="list-style-type: none"> 1. The INRD must be notified of empty releases by fax, EDI or e-mail. All notifications must include the car initial and number, date, time, company name, and person providing the notification. 2. When electronic or mechanical devices are used to furnish notification to railroad, the recorded date and time that instructions are received will govern. 3. When notification is received from Industry that car is unloaded and released and railroad determines that car is not completely unloaded a charge of \$250.00 will be assessed and demurrage charges will continue to be assessed until actual release. <p>COMPUTATION: Time will be computed from the first 0001 hours after tender until release.</p> <p>CREDITS: One (1) credit will be earned for each car released on which empty releases are provided.</p>
475	<p>CARS HELD FOR OTHER PURPOSES</p> <p>Applicable to cars held on orders of consignor or consignee, while awaiting disposition from the consignor or consignee or as a result of conditions attributable to consignor or consignee.</p> <p>TENDER: The notification, actual or constructive placement of the car(s).</p> <p>RELEASE: Date and time that the railroad received disposition on the car(s).</p> <p>COMPUTATION: Time will be computed from the first 0001 hours:</p> <ol style="list-style-type: none"> 1. After tender until release, on cars: <ol style="list-style-type: none"> a. Diverted. b. Empty for loading – ordered and not used (other than a rejected car). c. Partially unloaded. d. Reconsigned. e. Reshipped. f. Stopped in transit. 2. After cars are received by INRD until date of disposition on: <ol style="list-style-type: none"> a. Cars received from connecting carriers. b. Loaded private cars returned to railroad track

SECTION 1 DEMURRAGE	
ITEM	APPLICATION
475 Cont.	<p>3. After tender until date of refusal on: a. Refused loaded cars (consignee).</p> <p>4. After tender until date of disposition on: a. Refused loaded cars (consignor).</p> <p>5. After tender until release or placement on private tracks on: a. Loaded private cars – while held on railroad tracks.</p> <p>CREDITS: Zero (0) credit will be earned for each car released on which disposition is provided</p>
500	<p>DEMURRAGE PLAN AND PRICES</p> <ol style="list-style-type: none"> 1. Demurrage is assessed at the rate of \$90.00 per car per day. 2. Settlement of charges will be made on a monthly basis on all cars released during each calendar month. 3. Unless otherwise advised, in writing, that another party is willing to accept responsibility for demurrage, consignor at origin or consignee at destination will be responsible for the payment of demurrage charges. 4. One (1) Credit will be allowed for each car released from loading. 5. One (1) Credit will be allowed for each car released from unloading. 6. Saturdays, Sundays and INRD holidays listed in Item 100 are free time except when following a chargeable demurrage day. 7. Excess credits earned in one calendar month may not be used to offset demurrage days in another calendar month. 8. Credits earned and demurrage days accrued by industries having facilities at separate stations cannot be combined. 9. Credits earned for complete loading may only be used to offset demurrage days accrued for complete loading and credits earned for complete unloading may only be used to offset demurrage days accrued for complete unloading.
525	<p>DEMURRAGE CALCULATION</p> <ol style="list-style-type: none"> 1. Total demurrage days for all car(s) released will be added. 2. Total credits for all car(s) will be added. 3. If total credits exceed total demurrage days no charges will apply. 4. If total demurrage days exceed total credits, calculation of charges will be made as follows: <ol style="list-style-type: none"> a. Subtract total credit from total demurrage days to determine chargeable demurrage days. b. The number of chargeable days will be assessed \$90.00 per car per day. 5. Demurrage days will be calculated with respect to the current scheduled INRD service days.
530	<p>UNIT TRAIN DEMURRAGE RULES & CHARGES</p> <p>Unit trains held on sidings/tracks of consignor, consignee or INRD for reasons attributable to consignor or consignee are subject to the following rules and charges:</p> <p>When Unit Trains are held other than for INRD’s convenience, INRD may assess the responsible customer a minimum of \$7,500 per Unit Train carrying non-hazardous cargo per day or \$15,000 per Unit Train carrying any commodity of regulated, hazardous commodities per day.</p>
535 ◆	<p>SPECIALTY FLAT CAR DEMURRAGE RULES & CHARGES</p> <p>Specialty flat cars for hi-wide, dimensional, overweight, or similar such purposes that are held on sidings/tracks of consignor, consignee or INRD for reasons attributable to consignor or consignee are subject to the following rules and charges:</p> <p>When Specialty flat cars are held other than for INRD’s convenience, INRD may assess the responsible customer a minimum of \$216 per car, per day.</p>

SECTION 1 DEMURRAGE

ITEM	APPLICATION
600	<p>CLAIMS</p> <p>Claims for relief from demurrage charges based on the following conditions may be sent to INRD electronically or in writing. Such claims must fully state the conditions for which relief is claimed, identifying affected cars by number and must be received by the last calendar month following the month in which the bill was issued. Claims may be filed only for the following reasons:</p> <ol style="list-style-type: none"> 1. If through INRD’s error, improper charges are assessed such charges will be corrected. (Run-around and bunching will not be considered INRD error and no allowances will be made). 2. When the operations of a consignor or consignee are disrupted by floods, earthquakes, hurricanes or tornadoes or conditions directly resulting there from and it is impossible to get a car or to load or unload a car and such disruption exceeds two (2) days, any demurrage charges directly attributable thereto will be adjusted. 3. When because of strike interference at the point at which loading or unloading is to take place and such interference is for a period more than ten (10) days in a calendar month, chargeable demurrage days accruing during such a period will be assessed at \$25.00 per day per car except this provision will not apply to inbound cars waybilled four (4) or more days after such interference began or to cars ordered during such interference.

SECTION 2 STORAGE

ITEM	APPLICATION
700	<p>STORAGE OF HAZARDOUS MATERIALS</p> <p>Pursuant to 49 CFR Sec. 174.16, consignee is required to accept delivery of cars of hazardous materials within 48 hours after notice of arrival has been sent or given to the consignee. Notwithstanding the establishment and/or assessment of storage charges, cars not accepted within 48 hours are subject at all times thereafter to INRD's rights under 49 CFR Sec. 174.16 to contact consignor and request orders for disposition or to dispose by sale under the terms of that regulation.</p> <p>This provision does not apply to Division 1.1 or 1.2 (explosive) materials, which will be handled by INRD at all times in accordance with the provisions of 49 CFR 174.16</p> <p>LIABILITY:</p> <p>Upon constructive placement, INRD shall not be liable for any property or lading contained in or upon cars stored hereunder, and shall not be responsible for any third party damage, vandalism, defacement, loss or destruction of cars or their contents, it being understood that the cars, property or lading shall be deemed to be in the possession of the storing party insofar as liability for the safety and care thereof is concerned except to the extent caused by the negligent operations or intentional acts of INRD.</p> <p>APPLICABLE HAZARDOUS MATERIAL:</p> <ol style="list-style-type: none"> 1. Cars containing or last containing the following hazardous materials are subject to storage charges in this item while held on INRD tracks, excluding tracks leased to consignee or consignor: <ol style="list-style-type: none"> a. Class A, B or C Explosives, named in Part 172 Commodity List, Publication BOE 6000. b. Hazardous materials, substances, or wastes requiring the use of 4-digit identification number on shipping document, placards or panels, as named in Part 11 Section 172.101, Publication BOE 6000. <p>HAZARDOUS MATERIAL STORAGE PLAN:</p> <ol style="list-style-type: none"> 1. Storage days will commence 0001 after the date of constructive placement and on each car and continue until the car is ordered placed on privately owned or leased tracks or disposition is provided. 2. Storage charges are assessed at the rate of \$250.00 per car per day, for all commodities not listed in 3. 3. Storage charges are assessed at the rate of \$1,500.00 per car per day, for all explosive, Toxic Inhalation Hazard/Poisonous Inhalation Hazard, and radioactive commodities listed in 49 CFR 1580.100. 4. Settlement of charges will be made on a monthly basis on all cars removed from storage on INRD tracks and placed on privately owned or leased tracks or disposition is provided. 5. Unless otherwise advised, in writing, that another party is willing to accept responsibility for storage charges, consignor at origin or consignee at destination will be responsible for the payment of storage charges. 6. 1 Credit or free day will be allowed under storage provisions for part 2 above. 7. No credits or free days are allowed under storage provisions for part 3 above.

750

STORAGE OF PRIVATE CARS

This item applies to loaded private cars held on INRD tracks under constructive placement after notice of arrival is given to the consignee and loaded private cars held on INRD tracks waiting forwarding instructions from the consignor. This item is not applicable to hazardous materials as listed in Item 700.

LIABILITY:

Upon constructive placement, INRD shall not be liable for any property or lading contained in or upon cars stored hereunder, and shall not be responsible for any third party damage, vandalism, defacement, loss or destruction of cars or their contents, it being understood that the cars, property or lading shall be deemed to be in the possession of the storing party insofar as liability for the safety and care thereof is concerned except to the extent caused by the negligent operations or intentional acts of INRD.

PRIVATE CAR STORAGE PLAN:

1. Storage days will commence after the date of constructive placement and on each car and continue until the car is ordered placed on privately owned or leased tracks or disposition is provided.
2. Storage charges are assessed at the rate of \$65.00 per car per day.
3. Settlement of charges will be made on a monthly basis on all cars removed from storage on INRD tracks and placed on privately owned or leased tracks or disposition is provided.
4. Unless otherwise advised, in writing, that another party is willing to accept responsibility for storage charges, consignor at origin or consignee at destination will be responsible for the payment of storage charges.
5. One (1) free day is given on each loaded car being held for consignee on constructive placement. No free time is allowed for consignor for loaded cars held on INRD tracks awaiting forwarding instructions.

SECTION 3 – EXPLANATION OF ABBREVIATIONS AND REFERENCE MARKS

ITEM	APPLICATION
3000	<p>AAR Association of American Railroads</p> <p>BRC Belt Railway of Chicago</p> <p>BOE The Bureau of Explosives</p> <p>CFR Code of Federal Regulation</p> <p>CIND Central Railroad of Indiana</p> <p>CN Canadian National</p> <p>CSXT CSX Transportation</p> <p>IL Illinois</p> <p>IN Indiana</p> <p>INRD The Indiana Railroad Company</p> <p>ISRR Indiana Southern Railway</p> <p>LIRC Louisville and Indiana Railroad</p> <p>NS Norfolk Southern Corporation</p> <p>NSO National Service Order, Western Trunk Line Committee, Agent</p> <p>OPSL Official List of Open and Prepay Stations, Station List Publishing Company, Agent</p> <p>PAL Paducah and Louisville Railway</p> <p>RER The Official Railway Equipment Register, R.E.R. Publishing Company, Agent</p> <p>RPS Railroad Publication Services, Agent</p> <p>STB Surface Transportation Board</p> <p>STCC Standard Transportation Commodity Code</p> <p>UFC Uniform Freight Classification, Uniform Freight Classification Committee, Agent</p> <p>▲ Increase</p> <p>● Changes resulting in neither an increase nor a decrease</p> <p>◆ New Item</p> <p>▼ Reduction</p>